



**NICOMAR**  
Maritime Sales Services

# COMPANY PROFILE



## SALES

Our representation of high quality ship equipment enable us to be your trusted technical and commercial consultants when you invest in new vessels. We understand that careful and considered maker selection is a critical factor to guaranteeing shipbuilding quality and our experience of the maritime industry will help you to realise your goals.



## SERVICES

For your existing fleet, we provide reliable life-time support for your vessels with the supply of genuine spare parts and local stockholding for operationally critical spare parts to ensure short delivery times.

As a service station for major European ports we are able to extend the service network of our Asian partners to Europe. Our service engineers are fully trained and certified by the original manufacturers enabling us to provide high quality and professional after sales support to your fleet.



## CONSULTANCY

We provide consultancy focused on sales and marketing in the maritime industry. Our extensive experience with Asian and European shipbuilding and operation enable us to develop strategic sales concepts and campaigns, and to be an exceptional partner in concept execution and implementation.



## EXHIBITIONS & TRADE SHOWS

We commonly present our services and our principals' products at international exhibitions like SMM and Marintec.



## TECHNICAL SEMINARS

Regular Technical Seminars help to educate ship owners and customers about latest technological innovations and regulatory updates.



## REPRESENTED COMPANIES



B-I INDUSTRIAL CO., LTD.  
비아아산업(주)

**B-I INDUSTRIAL**  
Fire & Gas Detection System



**DAE HAN ROPE CO., LTD**  
Rope Manufacturer Since 1989

**DAEHAN ROPE**  
Fiber rope, Wire rope



**DongHwa Pneutec**  
manufacturer of Air Compressor [주]동화뉴텍

**DONGWHA PNEUTEC**  
Air compressor, Gas compressor



**HYUNDAI**

**HIMSEN**

**HYUNDAI HEAVY INDUSTRIES**  
HIMSEN main engine



**JL**  
GROUP

**JL MARINE & ENGINEERING**  
HVAC, Ventilation fan



**JUNG-A MARINE**

**JUNG-A MARINE**  
Accommodation ladder, Davit,  
Air winch and capstan



**KANGRIM**

**KANGRIM**  
Boiler, Inert gas system, Incinerator



**KC** **ICCP**  
Anti-fouling

**KC LTD**  
ICCP, MGPS, Shaft earthing



**KCC**  
Marine Coating

## REPRESENTED COMPANIES



**LHE**  
Heat exchanger,  
Fresh water generator

---



**NAKASHIMA**  
Propeller, Thruster

---



**NEWPORT SHIPPING**  
Turn-key drydocking services

---



**NANIWA**  
Pumps

---



**PANASIA**  
BWTS, Tank level gauging system,  
NO<sub>x</sub>/SO<sub>x</sub> scrubber

---



**TAIYO**  
Alternator, Electric motor,  
Shaft generator, Main switchboard,  
Control console

---



**TECHMARINE**  
Loading computer system,  
Trim optimization program



Nicomar GmbH  
Herzog-Alf-Weg 16 b  
D-22457 Hamburg

Office: +49 (0)40 55007318  
Mobile: +49 (0)177 4553306  
Email: [rn@nicomar.eu](mailto:rn@nicomar.eu)